

The Web and its Publics

Tommaso Venturini

The Web and its Publics

In the talk, I will discuss the social and political consequences of the organization of digital media. I will consider the limits of a simplistic reading of the power-law distribution of online visibility and the hopes raised by the thematic clustering and the dynamism of the Web.

I will also touch on the risks that these dynamics entail exploring the causes of the recent proliferation of 'junk news'.

Le Web et ses publics

Dans le rencontre, nous discuterons des conséquences sociales et politiques de l'organisation des médias numériques. Nous considérerons les limites d'une lecture simpliste de la distribution en loi de puissance de la visibilité en ligne et les espoirs soulevés par la clusterisation thématique et le dynamisme du Web.

Nous nous pencherons aussi sur les risques que ces dynamiques comportent, en explorant les causes de la récente prolifération des 'junk news'.

La démocratie Internet

*Dominique Cardon
Seuil (2010)*

On a beaucoup souligné les origines militaires d'Internet... Mais la chose est désormais établie: Internet est surtout né de la rencontre entre la contre-culture américaine et l'esprit méritocratie du monde de la recherche (p. 1).

Chercheurs, artistes, militants, passionnés et freaks de toutes espèces, **les premier publics de l'Internet, y ont fait proliférer des utopies futuristes, des expérimentations esthétiques, des provocations et des gestes politiques d'un nouveau genre** (p. 2).



The Internet Imaginaire

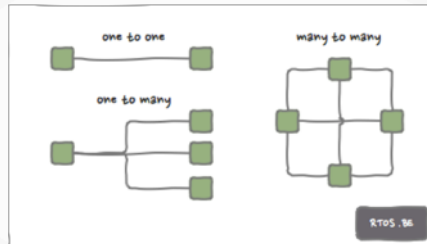
*Patrice Flichy
2007, MIT Press*

The founding utopias of computer communication not only guided the initial Arpanet project but also constantly interacted with its technical realization (p. 65).

[For hackers the use and future of IT] was not only an intellectual tool for academics but also a device to put into everyone's hands, capable of building not only new invisible colleges but also a new society (p. 67)



The first many-to-many medium of communication



A new Athens

Albert Gore
Remarks at International Telecom Union
Buenos Aires, 21 March 1994

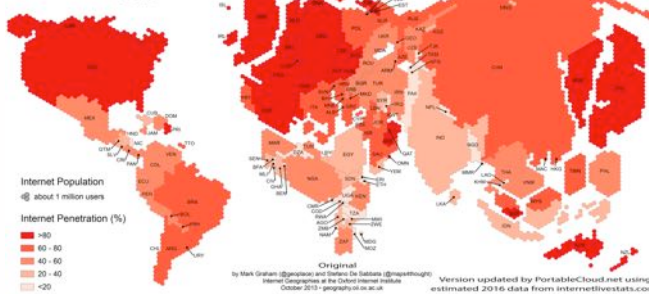
"In a sense, the Global Information Infrastructure will be a metaphor for democracy itself...

it will in fact promote the functioning of democracy by greatly enhancing the participation of citizens in decision-making. And it will greatly promote the ability of nations to cooperate with each other.

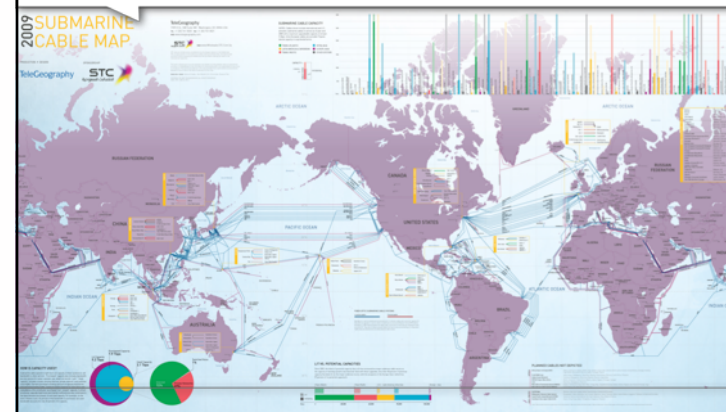
I see a new Athenian Age of democracy forged in the for the Global Information Infrastructure will create."

Digital divide

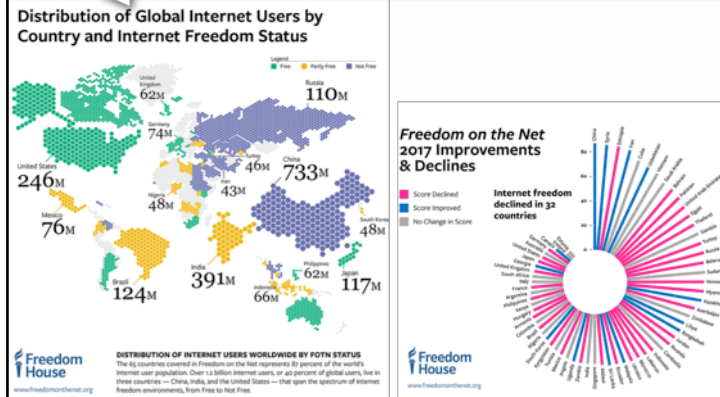
Internet Population and Penetration
2016



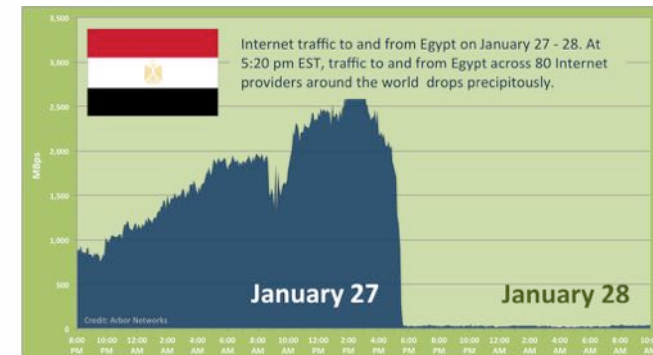
Infrastructure bottlenecks



Internet censorship



Internet censorship



The rise of platforms

*Wikipedia 2010
Fundraising campaign*



And even if we forget about all this

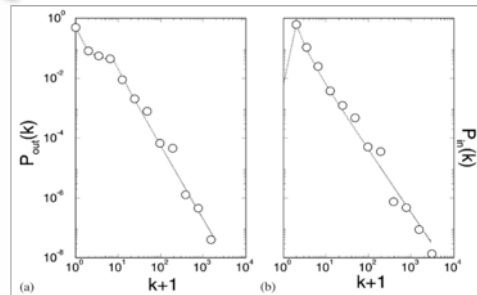
Does technical symmetry guarantees communication equality ?

Irving Kristol (1920-2009):

"Democracy does not guarantee equality of conditions it only guarantees equality of opportunities"

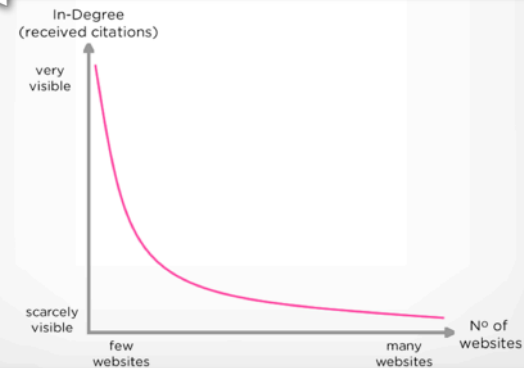
The Web as a scale-free network

Barabasi, A., Albert, R., & Jeong, H. (2000).
Scale-free characteristics of random networks:
the topology of the world-wide web.
Physica A, 281(1-4), 69-77.

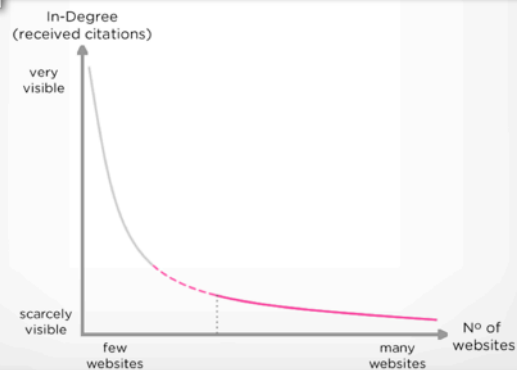


The probability of finding very popular addresses, to which a large number of other documents point, is non-negligible, an indication of the flocking sociology of the www (p. 72)

The law of power



The Web as a narrowcasting medium



The Web as a narrowcasting medium

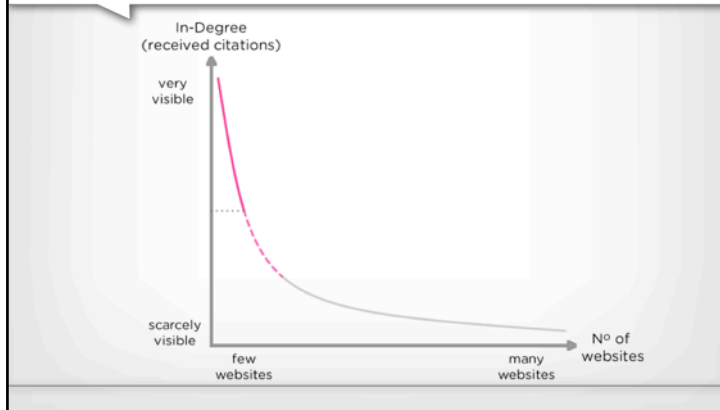
Cass Sunstein (2001)
Republic.com
Princeton University Press

When the power to filter is unlimited, people can decide, in advance and with perfect accuracy, what they will and will not encounter (p. 5)

I will emphasize the risks posed by any situation in which thousands or perhaps millions or even tens of millions of people are mainly listening to louder echoes of their own voices. A situation of this kind is likely to produce far worse than mere fragmentation (p. 16)



The Web as a broadcasting medium



The Web concentration

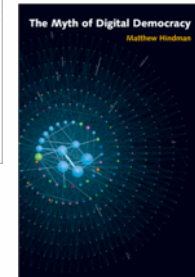
Matthew Hindman
The Myth of Digital Democracy
 Princeton University Press (2008)

Three Metrics of Media Concentration

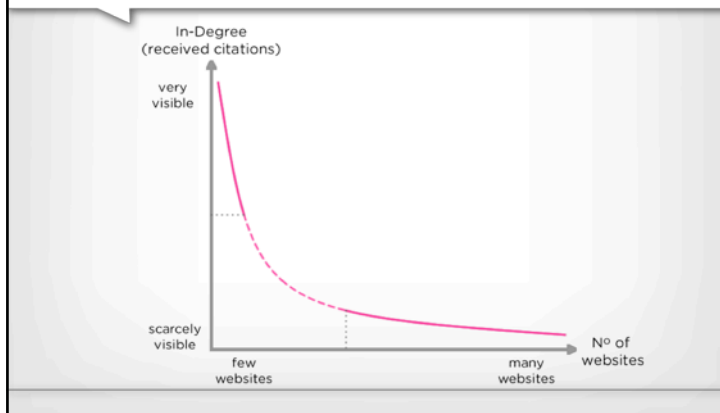
	Gini coeff.	HHI	Noam index
All Web sites	.76	69	22
News and media sites	.88	134	40
Political sites	.85	140	31
Radio audience	.53	19	—
Newspaper circulation	.69	73	18
Magazine circulation	.70	123	34

Metrics of Concentration for Newspapers

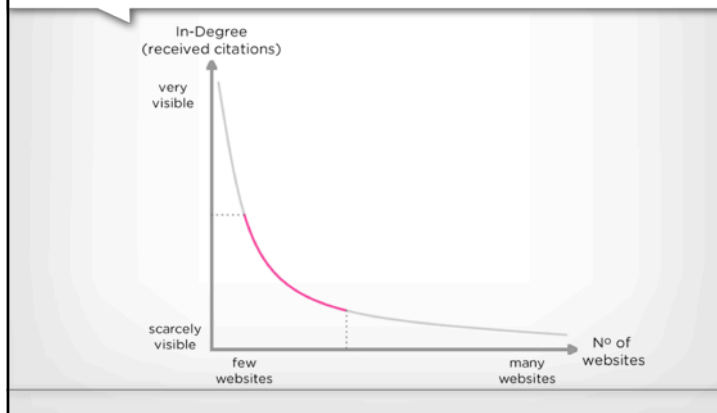
	Top 10	Gini	HHI	Noam
Newspapers—Print circulation (top 200)	30%	.50	143	33
Newspapers—Web site visits (top 200)	42%	.62	304	65



Democracy? Not at the top nor at the bottom



What about the middle?

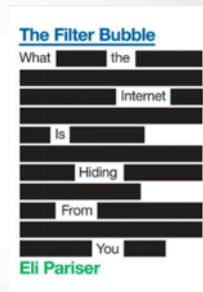


The Filter Bubble

Eli Pariser. 2011
New York: Penguin Press

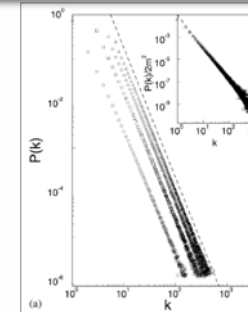
To some extent we've always consumed media that appealed to our interests and avocations and ignored much of the rest. But the filter bubble introduces three dynamics we've never dealt with before.

First, you're alone in it. A cable channel that caters to a narrow interest (say, golf) has other viewers with whom you share a frame of reference. But you're the only person in your bubble. In an age when shared information is the bedrock of shared experience, the filter bubble is a centrifugal force, pulling us apart.



Preferential connectivity

Barabasi, A, Albert, R., & Jeong, H. (2000).
Scale-free characteristics of random networks:
the topology of the world-wide web.
Physica A, 281(1-4), 69-77.



A newly created webpage will more likely include links to well known, popular documents with already high connectivity (p. 73)

The Matthew effect

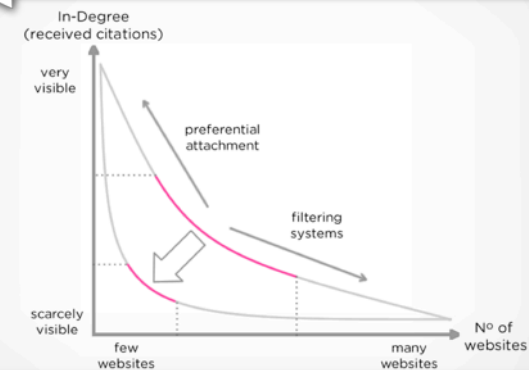
Robert Merton (1968)
Science, 159(3810): 56-63

For unto every one that have shall be given, and he shall have abundance: but from him that have not shall be taken away even that which he have» (p. 59)

A scientific contribution will have greater visibility in the community of scientists when it is introduced by a scientist of high rank (p. 60)

Confronted with the growing task of identifying significant work published in their field, scientists search for cues to what they should attend to. One such clue is the professional reputation of the authors (p. 60)

The missing middle ?



The missing middle ?

Matthew Hindman
The Myth of Digital Democracy
Princeton University Press (2008)

	N	Top 10	Top 20	Top 50	Top 100	Top 500
All Web sites	1,325,850	26%	30%	35%	40%	51%
News and media	7,041	29%	37%	47%	56%	79%
Political sites	970	31%	43%	62%	77%	99%
Radio audience	1290	7%	11%	21%	33%	77%
Newspaper circulation	1058	19%	29%	46%	61%	91%
Magazine circulation	653	27%	36%	52%	67%	98%

Comparison of Audience Share, Print versus Digital

	Top 10	11-20	21-50	51-100	101-500	501+
News and media Web sites	29%	12%	10%	9%	23%	21%
vs. newspaper circulation	+10%	+2%	-7%	-6%	-7%	+12%
vs. magazine circulation	+2%	+3%	-6%	-6%	-8%	+20%

Two difficulties in methodology

1. Semantic

hyperlinks are embedded in texts that influence the decision to follow a link

2. Time

hyperlinks are created successively and more recent links are more relevant

4 stirring mechanisms

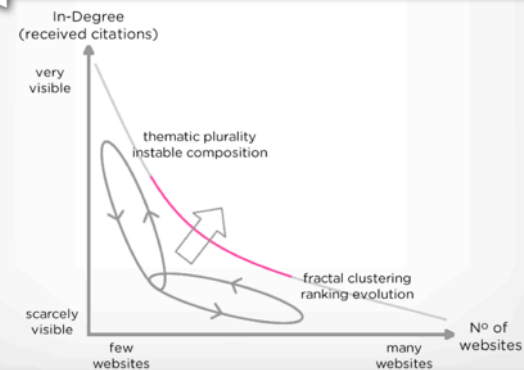
From the Bottom to the middle

1. (S) The Web is not just clustered, it is fractally clustered
2. (T) Ranking within clusters can change rapidly

From top to the middle

3. (S) Winner takes all, but different clusters have different winners
4. (T) Stable distribution but unstable composition

The Web visibility stream



“We are not intellectual lemmings”

Yochai Benkler
The Wealth of Networks
Yale University Press (2006)

It turns out that we are not intellectual lemmings. We do not use the freedom that the network has made possible to plunge into the abyss of incoherent babble.

Instead, through iterative processes of cooperative filtering and “transmission” through the high visibility nodes, the low-end thin tail turns out to be a peer-produced filter and transmission medium for a vastly larger number of speakers than was imaginable in the mass-media model

(p. 255)

and yet...

fakenews.publicdatalab.org



publicdatalab.org



“Fake News” and the Public Data Lab

https://www.buzzfeed.com/craigsilverman/viral-fake-election-news-outperformed-real-news-on-facebook?utm_term=.qnG0mlylb#ximDd5y5B



The “Fake News” shock

according to the literature, the notion of fake news is

1. Vague
2. Undistinguishable from past forms of misinformation
3. Charged with a simplistic idea of journalistic truth
4. Politically dangerous

4 reasons to stay clear of "fake news"

TABLE 1
A typology of fake news definitions

Level of facticity	Author's immediate intention to deceive	
	High	Low
High	Native advertising Propaganda Manipulation Fabrication	News satire
Low		News parody

Tandoc, E.C., Lim, Z.W. & Ling, R. (2017) Defining 'Fake News'. *Digital Journalism*. 811

Wardle, Claire
Fake news. It's complicated (2017).
First Draft
medium.com/1st-draft/fake-news-its-complicated-d0f73766c79

	Satire	False Connection	Misleading Content	False Context	Imposter Content	Manipulated Content	Fabricated Content
Poor Journalism		✓	✓	✓			
To Parody	✓				✓		✓
To Provokes or to 'junk'					✓	✓	✓
Passion				✓			
Partisanship			✓	✓			
Profit		✓			✓		✓
Political Influence			✓	✓		✓	✓
Propaganda			✓	✓	✓	✓	✓

1. Vague

2. Undistinguishable from past misinformation

Tuchman, G. (1978). *Making News: A Study in the Construction of Reality*. New York: The Free Press.

Schudson, M. (1989). The sociology of news production. *Media, Culture & Society*. 11 (3). pp. 263–282

Social scientists who study the news speak a language that journalists mistrust and misunderstand. They speak of 'constructing the news', of 'making news', of the 'social construction of reality'. 'News is what newspapermen make it' (Gieber, 1964: 173). 'News is the result of the methods newsmen employ' (Fishman, 1980: 14). News is 'manufactured by journalists' (Cohen and Young, 1973: 97). Even journalists who are critical of the daily practices of their colleagues and their own organizations find this talk offensive. I have been at several conferences of journalists and social scientists where such language promptly pushed the journalists into a fierce defence of their work, on the familiar ground that they just report the world as they see it, the facts, facts, and nothing but the facts, and yes, there's occasional bias, occasional sensationalism, occasional inaccuracy, but a responsible journalist never, never, never fakes the news.

That's not what we said, the hurt scholars respond. We didn't say journalists *fake* the news, we said journalists *make* the news:

To say that a news report is a story, no more, but no less, is not to demean the news, not to accuse it of being fictitious. Rather, it alerts us that news, like all public documents, is a constructed reality possessing its own internal validity. (Tuchman, 1976: 97)

3. Charged with a simplistic idea of journalistic truth

Claire, W. & Derakhshan, H. (2017).

Information Disorder: Toward an interdisciplinary framework for research and policymaking (Report to the Council of Europe).

The term “fake news” has also begun to be appropriated by politicians around the world to describe news organisations whose coverage they find disagreeable. In this way, it’s becoming a mechanism by which the powerful can clamp down upon, restrict, undermine and circumvent the free press. It’s also worth noting that the term and its visual derivatives (e.g., the red ‘FAKE’ stamp) have been even more widely appropriated by websites, organisations and political figures identified as untrustworthy by fact-checkers to undermine opposing reporting and news organizations” (p.16)

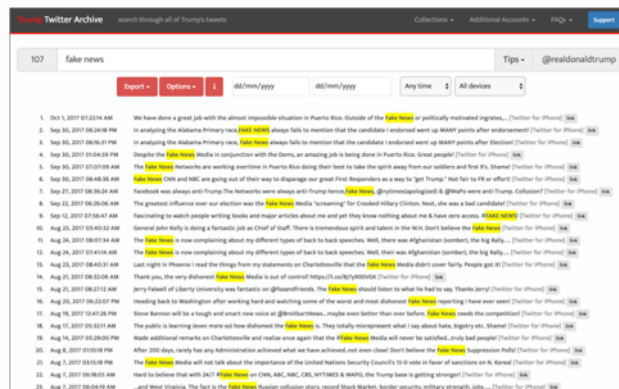
4. Politically dangerous

<https://youtu.be/1ZAPwfrtAFY?t=5m40s>



4. Politically dangerous

<http://www.trumptwitterarchive.com/archive/fake%20news/ttff>



4. Politically dangerous



What is “fake news” about if it is not about fakeness?

<https://sputniknews.com/analysis/201702041050340451-macron-us-agent-dhuicq/>



"Macron is gay" hoax



Harmful news bloom

<https://fr.sputniknews.com/france/201702171030136506-macron-rumeurs-medias/>



Even Sputnik!

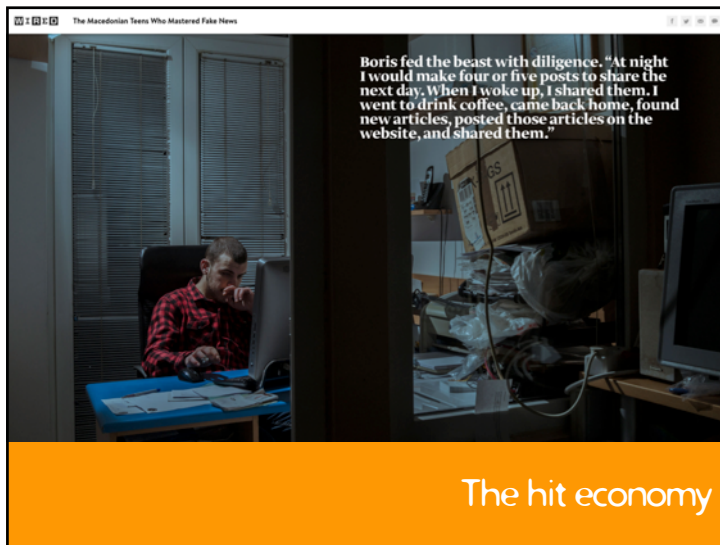
- Economy (automatization of the online attention market)
- Communication (socialization of a 'prosumer' audience)
- Technology (behavioral algorithms and spreading bots)
- Culture (virality-oriented subcultures)
- Politics (trolling warfare)

5 modes of junk news production



Google Ad Network and the birth of the Web 2.0





"The young Macedonians who run these sites say they don't care about Donald Trump. They are responding to straightforward economic incentives... Several teens and young men who run these sites told BuzzFeed News that they learned the best way to generate traffic is to get their politics stories to spread on Facebook — and the best way to generate shares on Facebook is to publish sensationalist and often false content that caters to Trump supporters."

Silverman, Craig, and Lawrence Alexander. 2016.
 "How Teens In The Balkans Are Duping Trump Supporters With Fake News."
 BuzzFeedNews, November.
https://www.buzzfeed.com/craigsilverman/how-macedonia-became-a-global-hub-for-pro-trump-misinfo?utm_term=.cro1F9mye#bemMKQgmV

Using politics to influence virality
 (not the other way around)

"When looking at just the titles of fake and real news articles, I find an even stronger dissimilarity between the two, with high consistency between the data sets and high statistical significance in the differences. Precisely, I find that fake news titles are longer than real news titles and contain simpler words in both length and technicality. Fake titles also used more all capitalized words, significantly more proper nouns, but fewer nouns overall, and fewer stop-words...

When adding in satire articles to the analysis, I find that the majority of our features distributions are common between satire and fake. Specifically, both satire and fake use smaller, fewer technical, and fewer analytic words, as well as, fewer quotes, fewer punctuation, more adverbs, and fewer nouns than real articles. Further, fake and satire use significantly more lexical redundancy

Horne, Benjamin D., and Sibel Adali. 2017.
 "This Just In: Fake News Packs a Lot in Title, Uses Simpler, Repetitive Content in Text Body, More Similar to Satire than Real News."

Detecting fake news
 is not the name of the game

"I can't help but laugh at the irony of folks screaming up and down about fake news and pointing to the story about how the Pope backs Trump. The reason so many progressives know this story is because it was spread wildly among liberal circles who were citing it as appalling and fake. From what I can gather, it seems as though liberals were far more likely to spread this story than conservatives. What more could you want if you ran a fake news site whose goal was to make money by getting people to spread misinformation? Getting doubters to click on clickbait is far more profitable than getting believers because they're far more likely to spread the content in an effort to dispel the content. Win!"a

Danah Boyd (2017). Did Media Literacy Backfire?
<https://points.datasociety.net/did-media-literacy-backfire-7418c084d88d>.

Debunking fake news
 is not the name of the game

The screenshot shows the Taboola website interface. At the top, there's a navigation bar with links like Advertisers, Publishers, About, Blog, Resources, Help Center, and buttons for CREATE A CAMPAIGN, CONTACT, and LOGIN. Below the navigation bar, there are several content blocks. On the left, there's a section for 'CISNEY' with a video player and text. In the center, there's a 'RECOMMENDED FOR YOU' section with various video thumbnails and titles like 'How to Taste Wine What You're Doing', 'Why You Should Visit Greece', and 'Don't Buy New Furniture Before You Visit This Site'. On the right, there's another section with more video thumbnails. At the bottom, there are three main sections: 'Build a Following' (Attract the right users to your sites and apps), 'Fuel Engagement' (Delight your visitors and increase value per visit with personalized experiences and relevant recommendations), and 'Monetize Everywhere' (Drive game-changing monetization across all platforms with innovative in-feed video and content discovery).

The raise of click baiting and native advertising

<http://crackedlabs.org/en/corporate-surveillance>

The infographic is titled 'DATA COLLECTION ON CONSUMERS'. It is divided into two main sections: 'SINCE DECADES' and 'RECENT YEARS'. The 'SINCE DECADES' section shows various data collection methods like public available data, name and address, data from contacts, and various data from various sources. The 'RECENT YEARS' section shows more advanced methods like aggregated anonymized data, metadata, browser or device specific data, and individual level data. A central part of the infographic shows a consumer profile with fields like Name, Location, Portfolio, Postal Address, Phone, and ZIP. The profile is linked to various data sources like Social network, App, Data broker, Credit, Social network, and Bank. The infographic also shows various data collection methods like Public available data, Name and address, Data from contacts, and various data from various sources.

You don't even have to read to take the bait (Data brokers & third party cookies)

"Real-time, auction-specific quality calculations of expected clickthrough rate, ad relevance, and landing page experience, among other factors, are used to calculate Ad Rank at auction time. These factors, which are based on things known only at the time of the auction, can heavily influence the quality of the user's experience" Google Support (2018).

The diagram shows a central circle with the Google logo and the text 'Quality Score'. Surrounding this central circle are eight colored boxes, each representing a factor that influences the Quality Score. The factors are: Click-Thru Rate (purple), Overall Account Quality (blue), Ad Copy Relevance (orange), Keyword Relevance (red), Landing Page Relevance (green), *Vertical QS Tax (red), Historical Performance (green), and *Overall Account Quality (blue). Arrows point from each of these boxes towards the central 'Quality Score' circle.

Google Ads "Quality Score"

AdSense revenue share

For displaying ads with AdSense for content, publishers receive 68% of the revenue recognized by Google in connection with the service. For AdSense for search, publishers receive 51% of the revenue recognized by Google. These percentages are consistent, regardless of a publisher's geographic location, and are not in any way averaged between publishers. We don't disclose the **revenue share** for other AdSense products; the revenue share varies for other products due to different costs of developing and supporting these products.

You can view revenue share details in your account:

1. [Sign in](#) to your AdSense account.
2. In the left navigation panel, click Settings.
3. Click Account, then click Account information.
4. In the "Account information" section, you'll see each revenue share displayed next to "Active products."

Active products	Revenue share
Content	68% publisher revenue share
Hosted Domains (Search)	
Mobile content	
Search	51% publisher revenue share
Video	

We believe our revenue share is extremely competitive. However, revenue shares alone can be misleading, so we encourage you to focus on the total revenue generated for your site. For example, if Google's auction of ad inventory on your site generates \$100, with our 68% revenue share you'd receive \$68 through AdSense. Another ad network might offer an 80% revenue share, but only collect \$50 from advertisers, so you'd receive \$40.

With the vast number of advertisers competing to appear on AdSense sites, our system ensures that you're earning the most possible for every ad impression you receive.

Improving the conversion rate

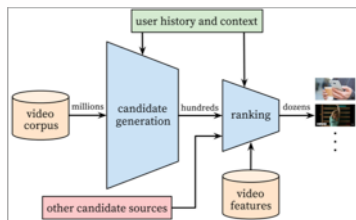


Figure 2: Recommendation system architecture demonstrating the “funnel” where candidate videos are retrieved and ranked before presenting only a few to the user.

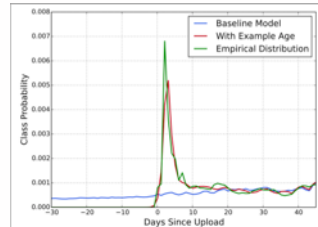
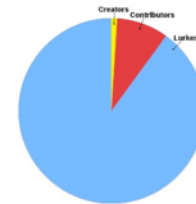


Figure 4: For a given video [26], the model trained with example age as a feature is able to accurately represent the upload time and time-dependent popularity observed in the data. Without the feature, the model would predict approximately the average likelihood over the training window.

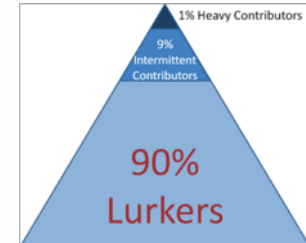
Covington, Paul, Jay Adams, and Emre Sargin. 2016
Deep Neural Networks for YouTube Recommendations
Proceedings of the 10th ACM Conference on Recommender Systems - RecSys '16

Behavioral recommendation algorithms

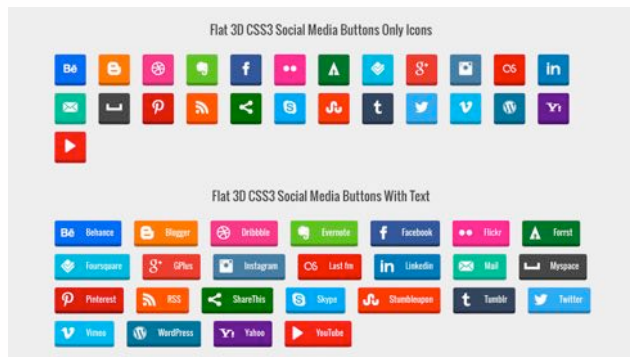
1% rule of Internet culture



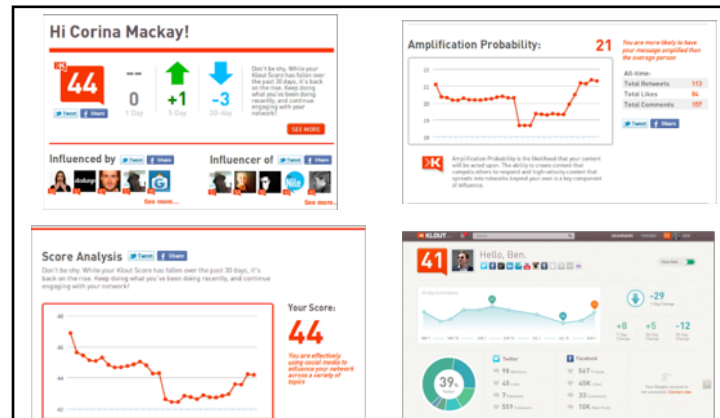
1% of the population creates the content that 9% edits or comments on, while 90% view and silently judge you.



Posters and lurkers



The rise of social buttons



And of social metrics

What type of content will you be posting? Written, visual, etc.

What are your values and how do you want to get them across?

Who is your current audience and what kind of audience would you like to attract?

What do you want to achieve with your brand?

How to Define Your Personal Brand

What are you most knowledgeable and passionate about?

What tone of voice would you like to use?

How will you best communicate your message to your target audience?

Who are you, and what is your position in the industry?

Personal branding and micro-celebrities

Pizzagate and LOLcats 4chan and virality oriented subcultures

Hagen, Sal. 2018. "Rendering Legible the Ephemerality of 4chan/Pol/." Open Intelligence Lab <http://oilab.eu/rendering-legible-the-ephemerality-of-4chanpol/>

How 4chan promotes viral ephemerality

FIGURE 2. Time Series of 43,757 Known 50c Social Media Posts with Qualitative Summaries of the Content of Volume Bursts

King, G., Pan, J. & Roberts, M.E. (2017). How the Chinese Government Fabricates Social Media Posts for Strategic Distraction, Not Engaged Argument. *American Political Science Review*. 111 (3). pp. 484-501.

Political astroturfing

"the team doing this research... fail[s] to understand the legitimacy of "public opinion guidance" within the Chinese system..."

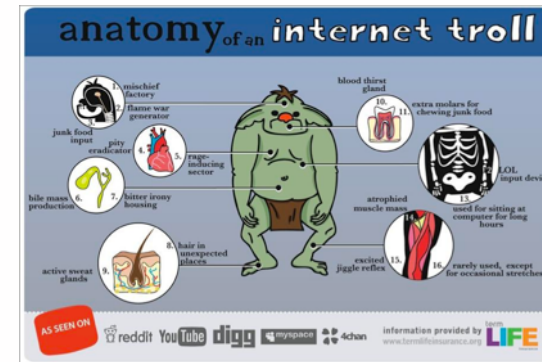
traditional public opinion guidance systems don't seem to be pulling their weight when it comes to overcoming these problems. The Internet media space has an infinite capacity but its borders and its core are unclear, so some grassroots social issues are always able to suddenly attract the attention of the entire Internet, creating one hot button issue after another"

translation in King, G., Pan, J. & Roberts, M.E. (2017). How the Chinese Government Fabricates Social Media Posts for Strategic Distraction, Not Engaged Argument. *American Political Science Review*. 111 (3). pp. 484-501.

opinion.huangqi.com/editorial/2016-05/8958840.html



Political astroturfing

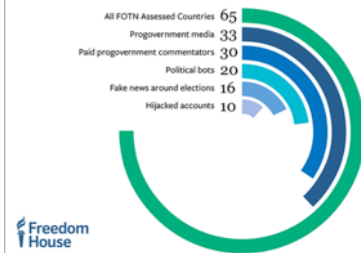


Internet trolling

<https://freedomhouse.org/report/freedom-net/freedom-net-2017>

Bots drown out activists with nonsense and hate speech

Prevalence of Manipulation Tactics in 65 Countries



The 65 countries covered in *Freedom on the Net* represent 87 percent of the world's internet user population.

Political trolling

Thank you!

- + Bounegru, Liliana, Jonathan Gray, Tommaso Venturini, and Michele Mauri. 2018. *A Field Guide to Fake News and Other Information Disorders*. Amsterdam: Public Data Lab.
- + Venturini, Tommaso. 2019. "From Fake to Junk News, the Data Politics of Online Virality." In *Data Politics: Worlds, Subjects, Rights*, edited by D. Bigo, E. Isin, and E. Ruppert, Forthcoming. London: Routledge.
- + Venturini, T. (2018). Sur l'étude des sujets populaires ou les confessions d'un spécialiste des fausses nouvelles. In P. Trudel (Ed.), *Les fausses nouvelles*. Presses de l'Université Laval. Gray,
- + Jonathan, Liliana Bounegru, and Tommaso Venturini. 2018. "The Infrastructural Uncanny: 'Fake News' and the Fabric of the Web as Matter of Concern." *New Media & Society*, forthcoming.

tommasoventurini.it